



Case Study

How Did a 100-Year-Old European Auto Giant Achieve Transformational Growth in India?

India's Leading Recruitment, Executive Search, and HR Legal Services Firm



Background

A 100-year-old European auto giant took its first steps in India with a small office. To make a lasting impact, they needed to find the right leader for their new automobile bearings division.

Challenges

- No established office infrastructure in India
- Limited team presence with only one transferred employee
- Requirement for trustworthy and reliable CFO/Financial Controller
- High stakes for initial hires to drive growth

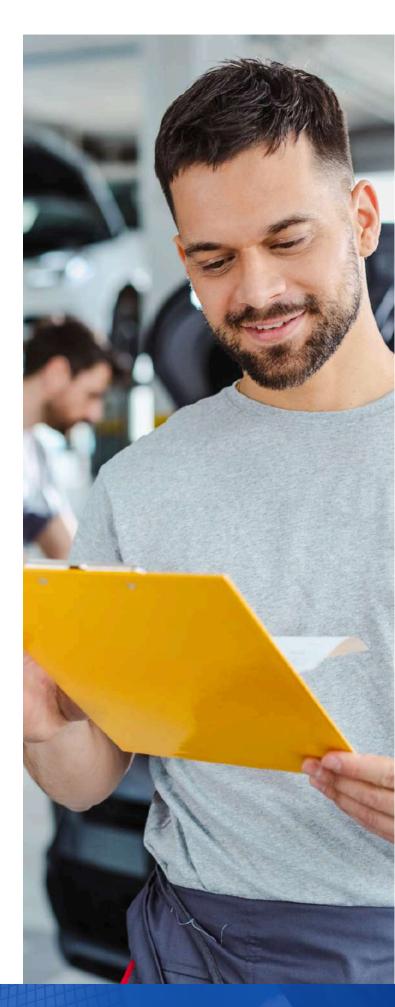
Solutions

Our team took the time to understand the European auto giant's unique needs and aspirations. We then identified and appointed a seasoned national sales head who shared their vision, values, and passion for growth.

Game-Changing Strategy

We worked closely with the European director to:

- Align business goals with leadership needs
- Identify top talent in Delhi NCR's automotive hub
- Ensure a seamless transition



Benefits

- Strategic hire fuels exponential growth in bearings
- Key partnerships forged with railway, government, textile, and auto sectors
- Significant profitability boost
- Future expansions made possible

Power of Your Leadership Team Impact

The appointed national sales head:

- Led remarkable growth in bearings
- Built strong stakeholder relationships
- Demonstrated exceptional leadership, driving team success



Leadership Matters



Companies aren't built by founders alone; they need the right people in every vertical.

Discover how **Corporate Stalwarts** can help you:

- Find top leadership talent
- Drive business growth
- Unlock new opportunities

Get in Touch

Contact us today to learn more.

