

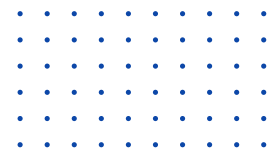


Corporate
Stalwarts

Case Study

Establishing India Operations for a Europe-Based Logistics Company

India's Leading Recruitment, Executive
Search, and HR Legal Services Firm



Background

A Europe-based logistics company sought to establish its India operations. With no proper office infrastructure and only one team member transferred from Europe, they needed expertise to build their key team.

Challenges

- No established office infrastructure in India
- Limited team presence with only one transferred employee
- Requirement for trustworthy and reliable CFO/Financial Controller
- High stakes for initial hires to drive growth



Solutions

Our executive search expertise enabled the identification of top talent for the CFO/Financial Controller position. Utilizing methodologies for candidate mapping, headhunting, and thorough background verification ensured the ideal candidate.

Game-Changing Strategy

Partnering closely with the Europe-based founders and directors to understand requirements and facilitate interviews. Our expertise ensured a seamless hiring process, culminating in the selection of a pivotal team leader.



Benefits

- Successful hiring of CFO/Financial Controller with a high trust factor.
- Growth from a single employee to over 150 team members.
- Establishment of a robust India operations team.
- Long-term vision and leadership provided by the placed candidate.



Power of Your Leadership Team Impact

The appointed CFO/Financial Controller became a cornerstone of the India operations leadership team, driving:

- Strategic Financial Planning
- Operational Efficiency
- Team Development and Mentorship
- Scalable Growth Initiatives

This key hire exemplifies the importance of building a strong leadership team, and empowering businesses to achieve exceptional results.



Leadership Matters

“

Efforts are **better** than **words**.

Discover how [Corporate Stalwarts](#) can help you:

- Identify top talent
- Drive business growth
- Build high-performing teams

Get in Touch

[Contact us](#) today to learn more.

